

# Concentrated Equity Alpha

June 30, 2025



### Strategy Overview

Concentrated Equity
Alpha (CEA) is Sandhill's
flagship multi-cap portfolio
comprised of best-in-class,
structurally-advantaged
businesses with longterm growth and return
potential.

#### Mission

We identify the best investment opportunities—regardless of market cap or sector—to outperform the market net of fees and provide superior risk-adjusted return.

### Proprietary Research

Our seasoned Research team selects individual companies through a defined and repeatable process based on sound fundamental findings and compelling investment theses.

#### **Long-Term Focus**

We understand that it takes time—even for the best companies—to create shareholder value. Our focus is to exercise patience over a multi-year time horizon.

#### The Power of Concentration

We build a portfolio comprised of 20-25 stocks, allowing us to invest in our best ideas while optimizing diversification to limit company-specific risks.



### Idea Generation Framework



# Themes & Catalysts

Compelling industry dynamics

Emergence of a disruptive technology

Change in management or control

Accretive acquisitions or divestitures

Restructuring and/or productivity gains



#### Company Characteristics

Best-in-class products and services

Structural competitive advantage

Rising revenue and profitability

All-star management teams

Strong balance sheets and minimal outstanding debt



# Attractive Valuation

In-house valuation modeling

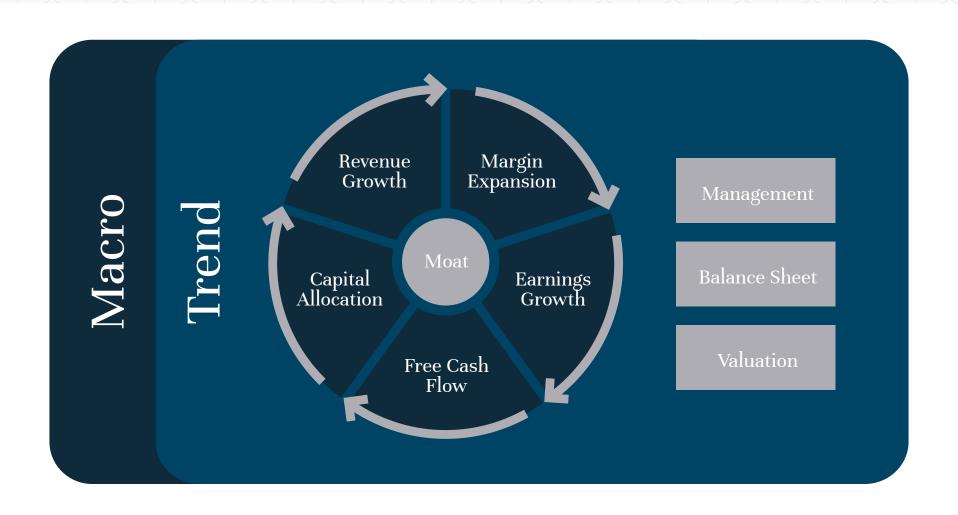
Measure historical valuation versus peers

Model conservatively and establish fair value

Opportunistically take advantage of market volatility



# Investment Flywheel





# Portfolio Construction & Monitoring



### **Buy Discipline**

After identifying a company we want to own, we adhere to strict valuation criteria:

Determine expected rate of return on invested capital

Model net present value of free cash flows

Ensure entry price offers significant value

Exercise patience as market falls below determined entry

Utilize multiple trading partners to ensure best execution



#### **Continuous Monitoring**

We know what we own through diligent oversight:

Review of company financial and news releases

Maintain optimal diversification

Understand macroeconomic environment

Partake in regular calls with management teams



### Sell Discipline

After committing to a target company stock, we own it until there is:

Extreme valuation

Deterioration of company or industry fundamentals

Cycle maturity

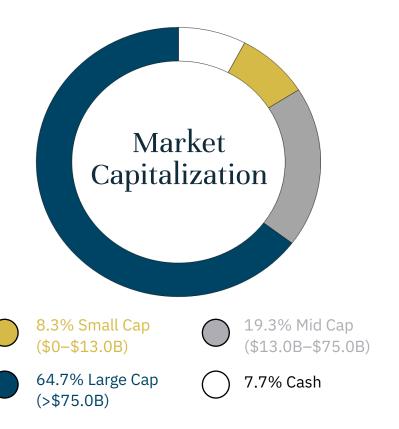
Unfavorable changes to its management team

### **CEA Portfolio Characteristics**

### Top 10 Holdings

As of 6/30/2025 | Excluding cash

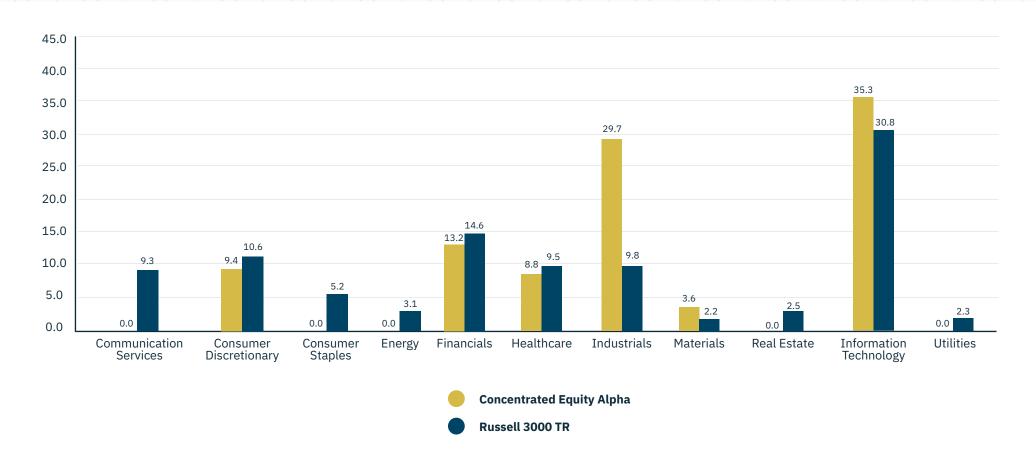
| Palo Alto Networks  | 7.3%  |
|---------------------|-------|
| GE Aerospace        | 6.7%  |
| ServiceNow          | 6.1%  |
| Intuitive Surgical  | 5.6%  |
| Uber Technologies   | 5.5%  |
| Amphenol Corp       | 5.3%  |
| AECOM               | 4.8%  |
| Charles Schwab Corp | 4.7%  |
| Tyler Technologies  | 4.7%  |
| SPX Technologies    | 4.1%  |
| Total               | 54.8% |





# Sector Weightings

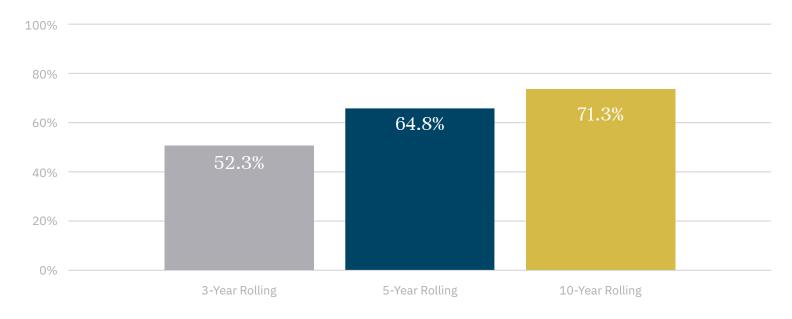
As of 6/30/2025



### Consistency is Key

#### Percentage of Rolling Return Periods CEA Outperforms Russell 3000 TR

(1-Month Rolling, 3/1/2004 - 6/30/2025)

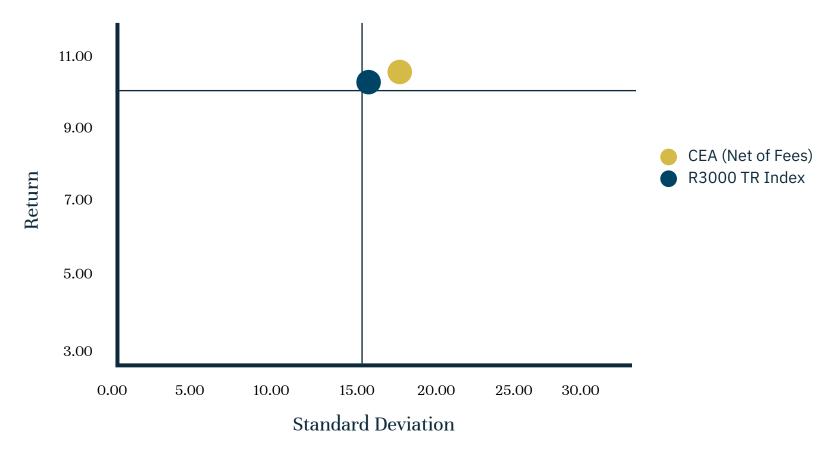


Rolling returns represent every 3-year, 5-year, and 10-year period since inception moving 1-month forward. Performance of individual accounts may vary. Past performance is no guarantee of future results. Investment strategy has the potential for profit or loss. CEA performance is presented net-of-fees. Investors cannot invest directly in an index and unmanaged index returns do not reflect any fees, expenses, or sales charges. This information is provided as supplemental information to the Concentrated Equity Alpha composite. Please see GIPS endnotes for additional information regarding the composite.



### Risk vs. Reward

3/1/2004\* - 6/30/2025



\*3/1/2004 represents inception. Past performance is not a guarantee of future performance. Individual investor results may vary. Performance results may be materially affected by market and economic conditions. Performance presented net-of-fees is reduced by investment management fees, trading expenses, and administrative fees. Investment strategy has the potential for profit or loss. Interest, dividends, and capital gains in Sandhill Composites are not immediately reinvested. Index is unmanaged, does not reflect the deduction of fees or expenses, and is not available for direct investment. Third-party information in this report has been obtained from sources believed to be accurate; however, Sandhill Investment Management makes no guarantee as to the accuracy or completeness of the information. This is provided as supplemental information to the fully compliant GIPS presentation that accompanies this material. Please see appendix pages 12-18 for full performance disclosures. The disclosures provided are considered an integral part of this presentation.



## **CEA Performance Update**

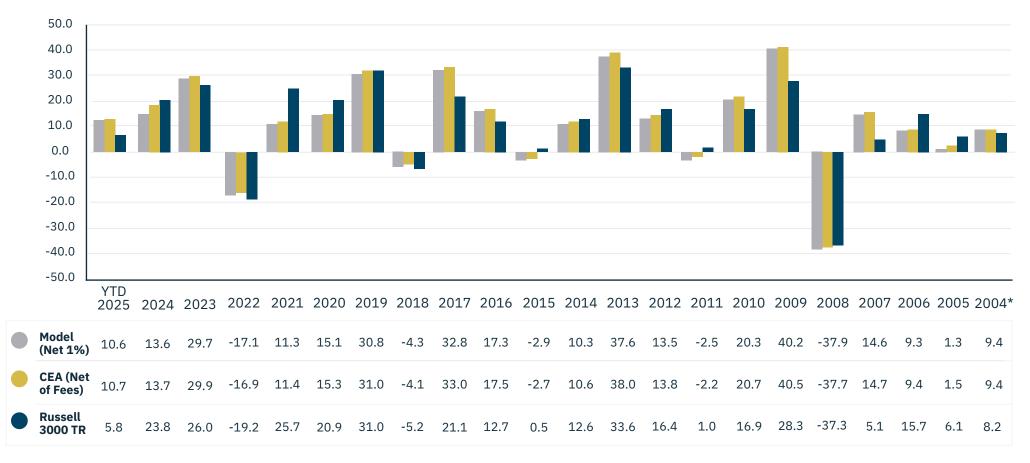
As of 6/30/2025 Net of Fees

|                             | YTD<br>2025 | 1-Year<br>Trailing | 3-Year Trailing<br>Annualized | 5-Year Trailing<br>Annualized | 10-Year Trailing<br>Annualized | Since Inception*<br>Annualized | Since Inception*<br>Cumulative |
|-----------------------------|-------------|--------------------|-------------------------------|-------------------------------|--------------------------------|--------------------------------|--------------------------------|
| Gross Performance           | 11.2%       | 16.4%              | 21.9%                         | 13.1%                         | 13.3%                          | 11.3%                          | 889.6%                         |
| CEA Composite (Net of Fees) | 10.7%       | 15.4%              | 20.9%                         | 12.1%                         | 12.3%                          | 10.4%                          | 730.7%                         |
| Model Performance (Net 1%)  | 10.6%       | 15.2%              | 20.7%                         | 12.0%                         | 12.2%                          | 10.2%                          | 701.2%                         |
| Russell 3000 Total Return   | 5.8%        | 15.3%              | 19.1%                         | 16.0%                         | 13.0%                          | 10.3%                          | 701.2%                         |

<sup>\*</sup>Inception of the CEA Composite is 3/1/2004. Past performance is not indicative of future results, and individual investor outcomes may vary. Performance presented includes the following: (1) gross-of-fees performance, which excludes deductions for management fees but accounts for transaction costs; (2) net-of-fees performance reflecting the actual CEA Composite results, which are calculated after the deduction of actual fees, trading expenses, and administrative fees incurred by composite accounts; (3) net-of-fees performance reflecting a 1.0% model fee, which is calculated by deducting 1/12th of the annualized 1.0% fee from the monthly gross-of-fees performance and compounding the result over time, reflecting performance net of a 1% annual fee, representing the highest fee that may be charged to prospective clients. Individual client performance may vary based on fee arrangements; and (4) the Russell 3000 Total Return Index, which is a market capitalization-weighted index including reinvested dividends but does not reflect fees or expenses and is not available for direct investment. Interest, dividends, and capital gains in Sandhill Composites are not immediately reinvested, which may affect returns compared to fully reinvested benchmarks. Investments involve risks, including the potential for loss of principal. Economic and market conditions may materially affect portfolio performance. Third-party information used in this report is believed to be accurate; however, Sandhill Investment Management does not guarantee its accuracy or completeness. This presentation is provided as supplemental information to the fully compliant GIPS presentation that accompanies it. For full disclosures, please see appendix pages 12-18. The disclosures provided are an integral part of this

### **CEA Performance History**

As of 6/30/2025



Disclosures & Footnotes



Rate of Return

| Year  | Before Deducting<br>Management Fees | After Deducting<br>Management Fees | ModelPerformance<br>(Net 1%) (1) | Russell<br>3000 TR<br>Index (2) | Number of<br>Portfolios in the<br>Composite | Percent of Wrap-<br>Fee Assets in the<br>Composite | Total Composite<br>Assets<br>(\$ Millions) | Total Firm Assets<br>(\$ Millions) |
|-------|-------------------------------------|------------------------------------|----------------------------------|---------------------------------|---|--|--|------------------------------------|
| 2024  | 14.7%                               | 13.7%                              | 13.6%                            | 23.8%                           | 439   | 0%   | 368.0                                      | 2246.9                             |
| 2023  | 31.0%                               | 29.9%                              | 29.7%                            | 26.0%                           | 478   | 0%   | 329.9                                      | 2148.2                             |
| 2022  | -16.2%                              | -16.9%                             | -17.1%                           | -19.2%                          | 477   | 0%   | 284.3                                      | 1843.1                             |
| 2021  | 12.4%                               | 11.4%                              | 11.3%                            | 25.7%                           | 613   | 0%   | 479.8                                      | 2266.2                             |
| 2020  | 16.3%                               | 15.3%                              | 15.1%                            | 20.9%                           | 560   | 0%   | 407.0                                      | 1997.8                             |
| 2019  | 32.1%                               | 31.0%                              | 30.8%                            | 31.0%                           | 497   | 0%   | 356.4                                      | 1617.4                             |
| 2018  | -3.3%                               | -4.1%                              | -4.3%                            | -5.2%                           | 427   | 0%   | 258.8                                      | 1219.0                             |
| 2017  | 34.1%                               | 33.0%                              | 32.8%                            | 21.1%                           | 596   | 11.2%  | 291.1                                      | 1047.5                             |
| 2016  | 18.5%                               | 17.5%                              | 17.3%                            | 12.7%                           | 434   | 7.7%   | 199.5                                      | 750.9                              |
| 2015  | -2.0%                               | -2.7%                              | -2.9%                            | 0.5%                            | 388   | 6.6%   | 171.6                                      | 594.3                              |
| 2014  | 11.4%                               | 10.6%                              | 10.3%                            | 12.6%                           | 277   | 2.9%   | 154.0                                      | 565.9                              |
| 2013  | 38.9%                               | 38.0%                              | 37.6%                            | 33.6%                           | 192   | 0%   | 132.5                                      | 499.8                              |
| 2012  | 14.6%                               | 13.8%                              | -13.5%                           | 16.4%                           | 138   | 0%   | 86.9                                       | 406.2                              |
| 2011  | -1.5%                               | -2.2%                              | -2.5%                            | 1.0%                            | 113   | 0%   | 67.1                                       | 258.5                              |
| 2010  | 21.5%                               | 20.7%                              | 20.3%                            | 16.9%                           | 89  | 0%   | 52.0                                       | 184.5                              |
| 2009  | 41.6%                               | 40.5%                              | 40.2%                            | 28.3%                           | 60  | 0%   | 33.8                                       | 152.3                              |
| 2008  | -37.2%                              | -37.7%                             | -37.9%                           | -37.3%                          | 80  | 0%   | 15.6                                       | 52.6                               |
| 2007  | 15.7%                               | 14.7%                              | 14.6%                            | 5.1%                            | 125   | 0%   | 40.1                                       | 73.9                               |
| 2006  | 10.4%                               | 9.4%                               | 9.3%                             | 15.7%                           | 132   | 0%   | 39.0                                       | 66.3                               |
| 2005  | 2.4%                                | 1.5%                               | 1.3%                             | 6.1%                            | 136   | 0%   | 35.4                                       | 63.1                               |
| 2004* | 10.3%                               | 9.4%                               | 9.4%                             | 8.2%                            | 76  | 0%   | 20.9                                       | 44.8                               |

<sup>(1)</sup> Performance net of a 1% model fee is calculated by deducting 1/12th of the annualized 1.0% fee from the gross-of-fees performance each month and compounding the result over time. This column reflects performance net of a hypothetical 1% annual fee in addition to trading and administrative expenses but does not represent actual composite performance. Actual fees may vary. Past performance is not a guarantee of future performance. Individual investor results will vary. Performance results may be materially affected by market and economic conditions. \*2004 is a partial year, from 3/1/2004–12/31/2004. (2) Sandhill Investment Management has presented this index for comparative purposes. This index was selected because the Concentrated Equity Alpha Composite contains accounts that hold securities with characteristics similar to those in this index.



#### NOTE A: BASIS OF PRESENTATION

Sandhill Capital Partners, LLC officially began doing business as Sandhill Investment Management ("Sandhill") in June 2007. There was no change in ownership or management. Sandhill is defined as a registered investment advisor that is not affiliated with any parent company. The performance statistics disclosed in the accompanying statement are calculated on the rates of return from accounts managed by Sandhill, as defined by: The U.S. Dollar is the currency used to express performance. The Composite includes accounts under management from the first full month at which the account's capital is fully invested in Sandhill. Closed accounts are included in the Composite through the completion of the last full month under management and are not removed from the historical rates of return.

Sandhill claims compliance with the Global Investment Performance Standards (GIPS ®) and has prepared and presented this report in compliance with the GIPS standards. Sandhill has been independently verified for the periods March 1, 2004 through December 31, 2023. Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. The Concentrated Equity Alpha Master composite has been examined for the periods March 1, 2004 through December 31, 2023. The verification and performance examination reports are available upon request.

The effective date of firm compliance with the GIPS Standards is March 1, 2004. The Master Concentrated Equity Alpha Composite was created on March 1, 2004. A complete list and description of firm composites and policies for valuing portfolios, calculating performance, and preparing compliant presentations are available upon request.

The Concentrated Equity Alpha Composite ("Composite") includes all discretionary non-wrap fee paying accounts in the all-cap core strategy which may hold large, mid, and small capitalization U.S. common stocks, American Depositary Receipts (A.D.R.'s), domestic ETF's, and cash. There are no non fee-paying accounts included in the Composite. Accounts with securities that are not part of the all-cap core strategy will not be included in the Composite. The Concentrated Equity Alpha Composite was created on March 1, 2004.

On May 1, 2018, the Composite was redefined to include only non-wrap fee accounts and accounts that are solely invested in the all-cap core strategy. Prior to May 1, 2018 non-wrap fee and wrap fee portfolios were maintained in a single composite.



Effective March 31, 2020, Sandhill changed the benchmark index for the Composite to the Russell 3000 Total Return Index. The Russell 3000 TR is better aligned with the all-cap mandate of the Concentrated Equity Alpha strategy. The Russell 3000 TR Index is a market cap-weighted index of 3,000 of the largest US common stocks which represents 98% of the US equity market. The Russell 3000 TR Index performance includes the reinvestment of dividends, interest, and capital gains; but not the deduction of management fees. Index is unmanaged and is not available for direct investment.

The performance presentation utilizes the following criteria:

- a) The rates of return are compiled monthly by calculating the percentage change in the end of the period market values over the beginning of the period market values with all cash flows time-weighted. Cash flows consists principally of contributions, withdrawals and management fees. The monthly results are then geometrically linked to derive the rates of return for the yearly rates of return. Geometric linking is the method used to combine rates of return for multiple periods.
- b) The rates of return reflect realized and unrealized gains and losses and include dividend and ordinary income (interest).
- c) The calculations are weighted for the size of each client's account as a relationship to the total composite.
- d) The calculations are shown both net and gross of investment management fees.
- e) Additional information regarding policies for calculating and reporting returns is available upon request.

For purposes of determining market values, securities transactions are recorded on a trade date basis, interest is accrued to the end of the period, and dividends are recorded when received.

Past performance is not a guarantee of future performance. Individual investor results will vary. Performance results may be materially affected by market and economic conditions. Investment strategy has the potential for profit or loss. For a full list of Concentrated Equity Alpha current holdings and position changes for the preceding 12-month period, please contact us at (716) 852-0279 x 305#.



#### NOTE B: ANNUAL DISPERSION

Composite dispersion represents the consistency of the Company's composite performance results with respect to the individual portfolio returns within the composite. Annual composite dispersion is calculated through the use of an asset weighted standard deviation for portfolios included in a composite for the entire year. Composite dispersion is not required to be presented when there are five or fewer accounts in a composite for the entire year. It is important to note dispersion can be caused by client-specific required trading and constraints.

Annual dispersion for the Concentrated Equity Alpha Master Composite, using the asset weighted standard deviation described above on rates of return before deducting management fees and after deducting management fees, is as follows: On May 1, 2018, the Composite was redefined to include only non-wrap fee accounts and accounts that are solely invested in the all-cap core strategy. Prior to May 1, 2018 non-wrap fee and wrap fee portfolios were maintained in a single composite.

#### Dispersion

| Years Ended<br>12/31 | Before deducting management fees | After deducting<br>management fee | Years Ended<br>12/31 | Before deducting management fees | After deducting management fee |
|----------------------|----------------------------------|-----------------------------------|----------------------|----------------------------------|--------------------------------|
| 2024                 | 0.48%                            | 0.56%                             | 2014                 | 0.85%                            | 1.03%                          |
| 2023                 | 0.80%                            | 0.87%                             | 2013                 | 2.97%                            | 2.91%                          |
| 2022                 | 0.87%                            | 0.97%                             | 2012                 | 1.47%                            | 1.55%                          |
| 2021                 | 0.96%                            | 1.05%                             | 2011                 | 1.06%                            | 1.17%                          |
| 2020                 | 2.23%                            | 2.25%                             | 2010                 | 1.48%                            | 1.52%                          |
| 2019                 | 1.36%                            | 1.45%                             | 2009                 | 2.51%                            | 2.58%                          |
| 2018                 | 0.73%                            | 0.79%                             | 2008                 | 1.72%                            | 1.69%                          |
| 2017                 | 2.71%                            | 2.80%                             | 2007                 | 3.19%                            | 3.26%                          |
| 2016                 | 1.44%                            | 1.59%                             | 2006                 | 1.24%                            | 1.32%                          |
| 2015                 | 0.69%                            | 0.78%                             | 2005                 | 1.67%                            | 1.80%                          |



#### NOTE C: EX-POST STANDARD DEVIATION

The three-year annualized standard deviation measures the variability of the composite and the benchmark returns over the preceding 36-month period. The three-year annualized standard deviation is not required for the period prior to 2011. The three-year annualized ex-post standard deviation of the composite and benchmark as of each year end is as follows:

3-Year Ex-Post Standard Deviation

| Years Ended<br>12/31 | Before deducting<br>management fees | After deducting<br>management fees | Russell 3000<br>Total Return |
|----------------------|-------------------------------------|------------------------------------|------------------------------|
| 2024                 | 21.97%                              | 21.98%                             | 17.56%                       |
| 2023                 | 21.67%                              | 21.65%                             | 17.45%                       |
| 2022                 | 23.90%                              | 23.84%                             | 21.48%                       |
| 2021                 | 20.12%                              | 20.06%                             | 17.94%                       |
| 2020                 | 21.17%                              | 21.12%                             | 19.41%                       |
| 2019                 | 13.63%                              | 13.59%                             | 12.21%                       |
| 2018                 | 12.37%                              | 12.40%                             | 11.18%                       |
| 2017                 | 13.41%                              | 13.41%                             | 10.09%                       |
| 2016                 | 15.07%                              | 15.11%                             | 10.88%                       |
| 2015                 | 14.83%                              | 14.83%                             | 10.58%                       |
| 2014                 | 12.63%                              | 12.68%                             | 9.29%                        |
| 2013                 | 16.01%                              | 15.94%                             | 12.53%                       |
| 2012                 | 18.78%                              | 18.72%                             | 15.73%                       |
| 2011                 | 21.21%                              | 21.15%                             | 19.35%                       |

#### NOTE D: FEES

Performance results shown gross of fees do not reflect the deduction of advisory fees. Such fees and costs will reduce the return of the account. Performance results shown net of investment management fees are based on actual investment advisory fees charged to institutional accounts and the total wrap fee charged by the sponsor for wrap accounts, which includes charges for portfolio management, custody, and other administrative fees. Sandhill's standard investment management fee for accounts in the Concentrated Equity Alpha Composite is 1.00% per annum.



Sandhill Investment
Management is
committed to protecting
the confidentiality and
security of your private
information. This notice
is provided to help you
understand how we
safeguard your privacy.

To properly service your account, we must obtain some non-public personal information about you.

### Sandhill Privacy Notice

We do not disclose any non-public personal information about our customers or former customers to anyone, except as permitted by law. The types of information we may need to obtain fall into the following categories:

- Information that we receive from you verbally and/or on applications and other forms; such as names, addresses, phone numbers, Social Security numbers, and investment objectives.
- Information about your transactions with us.

Access to your personal information is restricted to those employees that need to know to provide services to you. We maintain physical, electronic, and procedural safeguards to comply with federal standards to protect your personal information.